



1st AFRICA PROCUREMENT & ENTERPRISE DEVELOPMENT SUMMIT (APEDS)

21-23 November 2018, Lusaka, Zambia

Resolutions and Actions

We, the delegates of the inaugural APEDS representing sub-Saharan African countries adopted the following resolutions and actions to ensure that public and private sector procurement harness procurement for Socio- Economic Growth. Recognising the imperative nature of the need for urgent and much more accelerated thought leadership and focus on how to develop sustainable SMME's through public procurement reforms and private sector participation; the need for each country to develop and implement workable strategies and action plans to ensure the development of sustainable SMME's; mitigate the challenges and weaknesses identified with public procurement reforms to date in order to enable it to effectively drive forward socio economic growth through sustainable SMME development; share best practise amongst delegate countries; Hereby agree to take urgent strategic and tactical actions, in order to accelerate and sustain achievements by:

- Elevating procurement to a strategic function to enable it to contribute to realizing countries socio-economic aspirations;
- Strengthening the integrity of procurement systems to enable effective SMME'e development;
- Substantially increasing capability building in procurement through competency development in the public and private sector;
- Ensuring public procurement is effective in making PPP succeed in Africa; ensuring that PPP contracts include the participation of SMME's in PPP projects
- Ensure the capacity building of SMME's to enable them to grow and become reliable and competitive suppliers of goods and services

We, the APEDS delegates agree to consider the following recommendations from the Forum:

1. Empower the regional SMMEs:
 - a. Revisit the regulation measures to improve the quality of what they produce and their capacity to deliver
 - b. Encourage using local product in terms of cutting down imports
 - c. Regular interactions between all the country stakeholders through platforms for exchange such as the recent APEDS summit.
 - d. Increase in thresholds to support domestic manufacturers
 - e. Enhance monitoring of the domestic manufacturer's preferential treatment. How many benefit?
 - f. Enhance incentives to benefit SMEs participation
 - g. Develop innovative SMME funding models

HARNESSING
PROCUREMENT FOR
SOCIO-ECONOMIC
DEVELOPMENT IN
#AFRICA



FEATURING



Enterprise & Supplier
DevelopmentExpo

CONFERENCE & EXPO
21 - 22 November 2018

EXPO OPEN DAY
22 November 2018

WORKSHOPS
23 November 2018

MULUNGUSHI INTERNATIONAL CONFERENCE CENTRE, Zambia

2. Increase female participation in procurement and business activities
3. Support community run initiatives and companies
4. Enhance youth empowerment through procurement
5. The legal framework should speak to the objectives of the SMME development programs
6. Alignment of national policy and supply chain management policies
7. Elevation of supply chain leader's role to permanent secretary level
8. Procurement and Supply Chain professionals must be champions and role models of ethics, transparency and professionalism
9. Fine tuning the procurement framework to respond to the prevailing economic dynamics
10. Include / involve other players (not only those in procurement) at platforms such as APEDS to design / develop workable solutions for SMME development
11. Need for senior government and private sector officials to attend or be exposed to seminars such as APEDS to have appreciation of matters discussed
12. Need for policy implementation monitoring
13. Continuous review of our procurement laws & regulations in order to address emerging issues
14. Sharing human capital within the region

Signed on this.....day of 2018

Smart Procurement
ZAM

ZIPS

MIPS

PRAZ

COO APEDS
CEO

President

CEO

CEO